

# Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>New Listings</b>		830	<b>728</b>	- 12.3%	5,468	<b>5,447</b>	- 0.4%
<b>Pending Sales</b>		565	<b>401</b>	- 29.0%	3,602	<b>3,447</b>	- 4.3%
<b>Closed Sales</b>		613	<b>512</b>	- 16.5%	3,234	<b>3,205</b>	- 0.9%
<b>Days on Market</b>		72	<b>74</b>	+ 2.8%	90	<b>85</b>	- 5.6%
<b>Median Sales Price</b>		\$132,000	<b>\$133,000</b>	+ 0.8%	\$121,500	<b>\$120,000</b>	- 1.2%
<b>Avg. Sales Price</b>		\$157,789	<b>\$155,164</b>	- 1.7%	\$148,367	<b>\$143,510</b>	- 3.3%
<b>Pct. of Orig. Price Received</b>		92.5%	<b>91.9%</b>	- 0.6%	91.1%	<b>90.8%</b>	- 0.3%
<b>Affordability Index</b>		259	<b>258</b>	- 0.4%	281	<b>286</b>	+ 1.8%
<b>Homes for Sale</b>		3,004	<b>2,877</b>	- 4.2%	--	<b>--</b>	--
<b>Months Supply</b>		6.6	<b>6.4</b>	- 3.0%	--	<b>--</b>	--