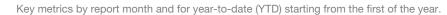
Market Overview





Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings	3-2014 3-2015 3-2016 3-2017	853	833	- 2.3%	2,047	2,083	+ 1.8%
Pending Sales	3-2014 3-2015 3-2016 3-2017	550	423	- 23.1%	1,357	1,189	- 12.4%
Closed Sales	3-2014 3-2015 3-2016 3-2017	438	422	- 3.7%	976	993	+ 1.7%
Days on Market	3-2014 3-2015 3-2016 3-2017	88	91	+ 3.4%	87	93	+ 6.9%
Median Sales Price	3-2014 3-2015 3-2016 3-2017	\$115,000	\$116,750	+ 1.5%	\$110,675	\$114,900	+ 3.8%
Average Sales Price	3-2014 3-2015 3-2016 3-2017	\$135,516	\$134,614	- 0.7%	\$134,034	\$137,195	+ 2.4%
Pct. of Orig. Price Received	3-2014 3-2015 3-2016 3-2017	90.4%	91.2%	+ 0.9%	89.6%	90.3%	+ 0.8%
Affordability Index	3-2014 3-2015 3-2016 3-2017	293	277	- 5.5%	305	281	- 7.9%
Inventory of Homes for Sale	3-2014 3-2015 3-2016 3-2017	2,691	2,710	+ 0.7%			
Months Supply of Inventory	3-2014 3-2015 3-2016 3-2017	5.7	6.2	+ 8.8%			