

# Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2017	1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		549	<b>577</b>	+ 5.1%	549	<b>577</b>	+ 5.1%
<b>Pending Sales</b>		367	<b>297</b>	- 19.1%	367	<b>297</b>	- 19.1%
<b>Closed Sales</b>		262	<b>282</b>	+ 7.6%	262	<b>282</b>	+ 7.6%
<b>Days on Market</b>		91	<b>96</b>	+ 5.5%	91	<b>96</b>	+ 5.5%
<b>Median Sales Price</b>		\$113,900	<b>\$120,000</b>	+ 5.4%	\$113,900	<b>\$120,000</b>	+ 5.4%
<b>Average Sales Price</b>		\$141,003	<b>\$156,682</b>	+ 11.1%	\$141,003	<b>\$156,682</b>	+ 11.1%
<b>Pct. of Orig. Price Received</b>		89.8%	<b>89.4%</b>	- 0.4%	89.8%	<b>89.4%</b>	- 0.4%
<b>Affordability Index</b>		277	<b>266</b>	- 4.0%	277	<b>266</b>	- 4.0%
<b>Inventory of Homes for Sale</b>		2,620	<b>2,479</b>	- 5.4%	--	<b>--</b>	--
<b>Months Supply of Inventory</b>		5.8	<b>5.5</b>	- 5.2%	--	<b>--</b>	--