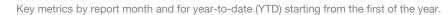
## **Market Overview**





Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	2-2015 2-2016 2-2017 2-2018	747	618	- 17.3%	1,296	1,198	- 7.6%
Pending Sales	2-2015 2-2016 2-2017 2-2018	423	377	- 10.9%	791	705	- 10.9%
Closed Sales	2-2015 2-2016 2-2017 2-2018	320	312	- 2.5%	582	594	+ 2.1%
Days on Market	2-2015 2-2016 2-2017 2-2018	94	109	+ 16.0%	93	103	+ 10.8%
Median Sales Price	2-2015 2-2016 2-2017 2-2018	\$110,000	\$106,000	- 3.6%	\$111,450	\$117,113	+ 5.1%
Average Sales Price	2-2015 2-2016 2-2017 2-2018	\$136,328	\$135,278	- 0.8%	\$138,431	\$145,608	+ 5.2%
Pct. of Orig. Price Received	2-2015 2-2016 2-2017 2-2018	89.7%	89.4%	- 0.3%	89.7%	89.4%	- 0.3%
Affordability Index	2-2015 2-2016 2-2017 2-2018	295	301	+ 2.0%	291	273	- 6.2%
Inventory of Homes for Sale	2-2015 2-2016 2-2017 2-2018	2,671	2,504	- 6.3%			
Months Supply of Inventory	2-2015 2-2016 2-2017 2-2018	5.9	5.6	- 5.1%			