## **Market Overview**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2017	3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	3-2015 3-2016 3-2017 3-2018	876	871	- 0.6%	2,173	2,075	- 4.5%
Pending Sales	3-2015 3-2016 3-2017 3-2018	503	490	- 2.6%	1,293	1,237	- 4.3%
Closed Sales	3-2015 3-2016 3-2017 3-2018	433	414	- 4.4%	1,015	1,011	- 0.4%
Days on Market	3-2015 3-2016 3-2017 3-2018	91	97	+ 6.6%	92	100	+ 8.7%
Median Sales Price	3-2015 3-2016 3-2017 3-2018	\$116,000	\$112,250	- 3.2%	\$114,000	\$114,900	+ 0.8%
Average Sales Price	3-2015 3-2016 3-2017 3-2018	\$133,797	\$134,529	+ 0.5%	\$136,452	\$140,929	+ 3.3%
Pct. of Orig. Price Received	3-2015 3-2016 3-2017 3-2018	91.3%	90.1%	- 1.3%	90.4%	89.7%	- 0.8%
Affordability Index	3-2015 3-2016 3-2017 3-2018	279	283	+ 1.4%	283	276	- 2.5%
Inventory of Homes for Sale	3-2015 3-2016 3-2017 3-2018	2,856	2,629	- 7.9%			
Months Supply of Inventory	3-2015 3-2016 3-2017 3-2018	6.4	5.8	- 9.4%			