

# Market Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	5-2017	5-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		913	<b>938</b>	+ 2.7%	3,967	<b>3,952</b>	- 0.4%
<b>Pending Sales</b>		558	<b>626</b>	+ 12.2%	2,376	<b>2,470</b>	+ 4.0%
<b>Closed Sales</b>		553	<b>511</b>	- 7.6%	1,985	<b>2,036</b>	+ 2.6%
<b>Days on Market</b>		78	<b>87</b>	+ 11.5%	86	<b>97</b>	+ 12.8%
<b>Median Sales Price</b>		\$114,000	<b>\$120,000</b>	+ 5.3%	\$114,000	<b>\$120,000</b>	+ 5.3%
<b>Average Sales Price</b>		\$141,059	<b>\$143,559</b>	+ 1.8%	\$137,073	<b>\$143,350</b>	+ 4.6%
<b>Pct. of Orig. Price Received</b>		91.9%	<b>91.3%</b>	- 0.7%	91.2%	<b>90.5%</b>	- 0.8%
<b>Affordability Index</b>		292	<b>260</b>	- 11.0%	292	<b>260</b>	- 11.0%
<b>Inventory of Homes for Sale</b>		3,123	<b>2,862</b>	- 8.4%	--	<b>--</b>	--
<b>Months Supply of Inventory</b>		7.1	<b>6.1</b>	- 14.1%	--	<b>--</b>	--