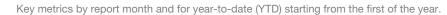
Market Overview





Key Metrics	Historical Sparkbars	5-2017	5-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	5-2015 5-2016 5-2017 5-2018	913	938	+ 2.7%	3,967	3,952	- 0.4%
Pending Sales	5-2015 5-2016 5-2017 5-2018	558	626	+ 12.2%	2,376	2,470	+ 4.0%
Closed Sales	5-2015 5-2016 5-2017 5-2018	553	511	- 7.6%	1,985	2,036	+ 2.6%
Days on Market	5-2015 5-2016 5-2017 5-2018	78	87	+ 11.5%	86	97	+ 12.8%
Median Sales Price	5-2015 5-2016 5-2017 5-2018	\$114,000	\$120,000	+ 5.3%	\$114,000	\$120,000	+ 5.3%
Average Sales Price	5-2015 5-2016 5-2017 5-2018	\$141,059	\$143,559	+ 1.8%	\$137,073	\$143,350	+ 4.6%
Pct. of Orig. Price Received	5-2015 5-2016 5-2017 5-2018	91.9%	91.3%	- 0.7%	91.2%	90.5%	- 0.8%
Affordability Index	5-2015 5-2016 5-2017 5-2018	292	260	- 11.0%	292	260	- 11.0%
Inventory of Homes for Sale	5-2015 5-2016 5-2017 5-2018	3,123	2,862	- 8.4%			
Months Supply of Inventory	5-2015 5-2016 5-2017 5-2018	7.1	6.1	- 14.1%			