

# Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	11-2017	11-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		557	<b>516</b>	- 7.4%	8,614	<b>8,563</b>	- 0.6%
<b>Pending Sales</b>		378	<b>398</b>	+ 5.3%	5,186	<b>5,537</b>	+ 6.8%
<b>Closed Sales</b>		430	<b>443</b>	+ 3.0%	5,059	<b>5,416</b>	+ 7.1%
<b>Days on Market</b>		89	<b>77</b>	- 13.5%	82	<b>84</b>	+ 2.4%
<b>Median Sales Price</b>		\$112,725	<b>\$110,000</b>	- 2.4%	\$120,000	<b>\$120,000</b>	0.0%
<b>Average Sales Price</b>		\$144,705	<b>\$131,763</b>	- 8.9%	\$144,306	<b>\$143,410</b>	- 0.6%
<b>Pct. of Orig. Price Received</b>		89.4%	<b>89.5%</b>	+ 0.1%	91.0%	<b>90.8%</b>	- 0.2%
<b>Affordability Index</b>		296	<b>265</b>	- 10.5%	278	<b>243</b>	- 12.6%
<b>Inventory of Homes for Sale</b>		2,931	<b>2,600</b>	- 11.3%	--	<b>--</b>	--
<b>Months Supply of Inventory</b>		6.4	<b>5.3</b>	- 17.2%	--	<b>--</b>	--