

Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

| Key Metrics | Historical Sparkbars | 4-2018 | 4-2019 | Percent Change | YTD 2018 | YTD 2019 | Percent Change |
|-------------------------------------|----------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| New Listings | | 875 | 891 | + 1.8% | 3,042 | 2,751 | - 9.6% |
| Pending Sales | | 556 | 584 | + 5.0% | 1,890 | 1,889 | - 0.1% |
| Closed Sales | | 518 | 466 | - 10.0% | 1,548 | 1,458 | - 5.8% |
| Days on Market | | 100 | 79 | - 21.0% | 99 | 84 | - 15.2% |
| Median Sales Price | | \$130,000 | \$109,000 | - 16.2% | \$120,000 | \$107,000 | - 10.8% |
| Average Sales Price | | \$148,266 | \$131,555 | - 11.3% | \$143,106 | \$128,699 | - 10.1% |
| Pct. of Orig. Price Received | | 91.1% | 91.2% | + 0.1% | 90.2% | 90.2% | 0.0% |
| Affordability Index | | 240 | 298 | + 24.2% | 260 | 303 | + 16.5% |
| Inventory of Homes for Sale | | 2,916 | 2,432 | - 16.6% | -- | -- | -- |
| Months Supply of Inventory | | 6.3 | 5.0 | - 20.6% | -- | -- | -- |