EDUCATION CATALOG '26 '27

2027 ILLINOIS REAL ESTATE MANAGING BROKER LICENSE RENEWAL

CONTINUING EDUCATION INFORMATION SHEET
RENEWAL DEADLINE IS APR. 30, 2027

❑ **BROKERS LICENSED** PRIOR TO ***FEB. 1, 2025***

24 HOURS OF CE REQUIRED - 12 HRS BROKER MGMT, 6 HRS CORE CE, 6 HRS ELECTIVE CE

INCLUDING REQUIRED ***SEXUAL HARASSMENT PREVENTION TRAINING*** BETWEEN 5/1/25 & 4/30/27, COUNTS TOWARD ELECTIVE HOURS IF COMPLETED BY AN APPROVED EDUCATION PROVIDER

LOOK FOR DETAILS IN THE CE CATALOG OR ONLINE AT 309.MLS.COM/EDUCATION.

❑ **BROKERS LICENSED** BETWEEN ***FEB. 1, 2025 - JAN. 31, 2027***

12 HOURS OF CE REQUIRED- 6 HRS CORE CE, 6 HRS ELECTIVE CE

INCLUDING REQUIRED ***SEXUAL HARASSMENT PREVENTION TRAINING*** BETWEEN 5/1/25 & 4/30/27, COUNTS TOWARD ELECTIVE HOURS IF COMPLETED BY AN APPROVED EDUCATION PROVIDER

SUBMIT YOUR LICENSE RENEWAL APPLICATION AND $250 STATE OF ILLINOIS LICENSING FEE TO IDFPR ON OR BEFORE APR. 30, 2027.

IDFPR.ILLINOIS.GOV/DRE OR EMAIL FPR.REALESTATE@ILLINOIS.GOV

Illinois licensed attorneys with an "active" attorney registration are exempt from completing all education requirements, but must submit the required renewal fee and application to IDFPR. NOTE: Licensed attorneys who are REALTOR® members are required to complete Code of Ethics training. Check with your local REALTOR® association about options for that member requirement.

CE taken for disciplinary purposes may not be used toward your CE renewal requirements.

PAAR
PEORIA AREA ASSOCIATION OF REALTORS®
7307 N. WILLOWLAKE COURT
PEORIA, IL 61614

PAAR's Center for Professional Education was founded with the goal of fostering professional development for brokers and managing brokers in the Greater Peoria Area. The school has grown and evolved to include technology-focused training, regular training events and a well curated catalog of relevant in-person, virtual and online classes for today's real estate professionals.

PAAR Center for Professional Education
7307 N. Willowlake Court
Peoria, IL 61614
www.309mls.com • 309.688.8591 or
education@paarealtors.com

COURSE OFFERINGS

LIVE CLASSROOM OR LIVE VIRTUAL (NO EXAM)

MANAGING BROKER COURSE
(12 HOURS MANDATORY)
INSTRUCTOR: JUSTIN LETHEBY

This IDFPR-required Broker Management CE course is designed to provide managing brokers in Illinois with the essential knowledge and skills necessary to effectively oversee their agents and ensure compliance with state regulations. Covering topics such as recent changes to the Real Estate Licensing Act, agency law, escrow management, office policy development, and technology integration for virtual supervision, this course helps managing brokers stay current with legal requirements and best practices. Through interactive exercises, participants will enhance their ability to supervise transactions, draft compliant office policies, and manage real estate teams successfully.

JANUARY 12 & JANUARY 14, 2027
REGISTRATION: 8:30AM | COURSE: 9:00AM-3:00PM

MARCH 30 & 31, 2027
REGISTRATION: 8:30AM | COURSE: 9:00AM-3:00PM

MEMBER: IN PERSON $100•ZOOM $105
NON-MEMBER: IN PERSON $110•ZOOM $115

IL REAL ESTATE BROKER CORE
(6 HOURS MANDATORY)
INSTRUCTOR: ROBIN SIMPSON

Welcome to the revamped Real Estate CORE Continuing Education course! Get ready to learn, laugh, and level up your real estate game. This course is packed with practical scenarios, real-world applications and updated guidelines. Plus, we've amped up the Fair Housing section to give you the knowledge and confidence to navigate today's diverse market and ensure protection of clients through the process of property ownership.

FEBRUARY 10, 2027
REGISTRATION: 8:30AM | COURSE: 9:00AM-3:00PM
FOOD TRUCK LUNCH TBD

APRIL 7, 2027
REGISTRATION: 8:30AM | COURSE: 9:00AM-3:00PM
FOOD TRUCK LUNCH TBD

MEMBER: IN PERSON $60•ZOOM $70
NON-MEMBER: IN PERSON $90•ZOOM $100

LIVE BY DESIGN: TIME MANAGEMENT
(3 HOURS ELECTIVE) INSTRUCTOR: JULIE TIMM

Take control of your time and design a life with intention in this powerful, hands-on class led by Julie Timm—business owner, mom of three, and self-proclaimed world's best procrastinator turned productivity pro. You'll learn how to identify what truly matters, set purposeful goals, and transform your to-do list into a clear, actionable plan. Walk away with practical tools and a time-blocking strategy that actually works—no overwhelm required.

FEBRUARY 4, 2027
REGISTRATION: 8:30AM | COURSE: 9:00AM-NOON

APRIL 8, 2027
REGISTRATION: 8:30AM | COURSE: 9:00AM-NOON

MEMBER: IN PERSON $30•ZOOM $40
NON-MEMBER: IN PERSON $45•ZOOM $55

AI-POWERED PRODUCTIVITY
(3 HOUR ELECTIVE)
INSTRUCTOR: JUSTIN LETHEBY

This course teaches agents how to harness today's top AI tools to save time, improve efficiency, and better serve clients—all while staying compliant with Illinois law and CE requirements. This course breaks down practical, real-world applications that make daily business simpler and more effective, giving REALTORS® a clear edge in today's competitive market.

JANUARY 27, 2027
REGISTRATION: 8:30AM | COURSE: 9:00AM-NOON

APRIL 8, 2027
REGISTRATION: 12:30PM | COURSE: 1:00PM-4:00PM

MEMBER: IN PERSON $30•ZOOM $40
NON-MEMBER: IN PERSON $45•ZOOM $55

KEYS TO A SUCCESSFUL SALE (REAL ESTATE CONTRACTS)
(3 HOURS ELECTIVE)
INSTRUCTOR: SHERYL GRIDER WHITEHURST

This course will review the essential elements of a valid contract, the process of writing and accepting the contract and possible contract contingencies. The course will review Multiple Offer Situations and the buyer and seller options. The course will also reference the Peoria Area Association of REALTORS® and the Peoria Bar Association approved contract.

PRIMARY & SECONDARY PAAR MEMBERS ONLY

FEBRUARY 16, 2027
REGISTRATION: 12:30PM | COURSE: 1:00-4:00PM

APRIL 6, 2027
REGISTRATION: 12:30PM | COURSE: 1:00-4:00PM

MEMBER: IN PERSON $30•ZOOM $40
NON-MEMBER: IN PERSON $45•ZOOM $55

SEXUAL HARASSMENT PREVENTION TRAINING
(1 HOUR MANDATORY ELECTIVE)
INSTRUCTOR: ROBIN SIMPSON

***APPLICABLE TO ALL IDFPR LICENSE PROFESSIONALS**
With an emphasis tailored to Illinois' legal framework, this course provides real estate professionals with an in-depth look into the sexual harassment prevention. Covering definitions from the Illinois Human Rights Act, real-world examples within the real estate context, a rundown of State and Federal provisions, and the responsibilites of employers, attendees will gain both knowledge and actionable steps to ensure a respectful and compliant professional environment.

FEBRUARY 10, 2027
REGISTRATION: 2:30PM | COURSE: 3:00PM-4:00PM

APRIL 7, 2027
REGISTRATION: 2:30PM | COURSE: 3:00PM-4:00PM

MEMBER: IN PERSON $10•ZOOM $20
NON-MEMBER: IN PERSON $15•ZOOM $25

Interested in learning how you can RAISE THE BAR? Check out 309mls.com/Member/RaiseTheBar for program details.

COURSES ORGANIZED BY DATE

01/12/27 ....Managing Broker Core.... 9AM-3PM
01/14/27 ....Managing Broker Core.... 9AM-3PM
01/27/27 ....AI Powered Productivity.. 9AM-NOON
02/04/27 ....Time Management 9AM-NOON
02/10/27 ....Broker Core 9AM-3PM
02/10/27 ....Sexual Harrassment Prev. 3PM-4PM
02/16/27 ....Real Estate Contracts..... 1PM-4PM
03/30/27 ....Managing Broker Core.... 9AM-3PM
03/31/27 ....Managing Broker Core.... 9AM-3PM
04/06/27 ....Real Estate Contracts..... 1PM-4PM
04/07/27 ....Broker Core 9AM-3PM
04/07/27 ....Sexual Harrassment Prev. 3PM-4PM
04/08/27 ....Time Management 9AM-NOON
04/08/27 ....AI Powered Productivity.. 1PM-4PM