

# Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2015	11-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>New Listings</b>		489	<b>569</b>	+ 16.4%	8,321	<b>8,358</b>	+ 0.4%
<b>Pending Sales</b>		321	<b>250</b>	- 22.1%	5,271	<b>5,079</b>	- 3.6%
<b>Closed Sales</b>		316	<b>379</b>	+ 19.9%	5,124	<b>5,072</b>	- 1.0%
<b>Days on Market</b>		77	<b>87</b>	+ 13.0%	87	<b>83</b>	- 4.6%
<b>Median Sales Price</b>		\$115,750	<b>\$122,500</b>	+ 5.8%	\$121,000	<b>\$119,000</b>	- 1.7%
<b>Avg. Sales Price</b>		\$133,441	<b>\$148,725</b>	+ 11.5%	\$146,840	<b>\$142,109</b>	- 3.2%
<b>Pct. of Orig. Price Received</b>		89.1%	<b>88.8%</b>	- 0.3%	90.8%	<b>90.4%</b>	- 0.4%
<b>Affordability Index</b>		298	<b>269</b>	- 9.7%	286	<b>277</b>	- 3.1%
<b>Homes for Sale</b>		2,846	<b>2,822</b>	- 0.8%	--	<b>--</b>	--
<b>Months Supply</b>		6.2	<b>6.3</b>	+ 1.6%	--	<b>--</b>	--