

# Market Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2016	10-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		709	<b>666</b>	- 6.1%	7,863	<b>7,921</b>	+ 0.7%
<b>Pending Sales</b>		420	<b>396</b>	- 5.7%	4,884	<b>4,711</b>	- 3.5%
<b>Closed Sales</b>		450	<b>461</b>	+ 2.4%	4,717	<b>4,586</b>	- 2.8%
<b>Days on Market</b>		71	<b>82</b>	+ 15.5%	81	<b>82</b>	+ 1.2%
<b>Median Sales Price</b>		\$108,750	<b>\$122,000</b>	+ 12.2%	\$119,450	<b>\$120,000</b>	+ 0.5%
<b>Average Sales Price</b>		\$133,681	<b>\$152,771</b>	+ 14.3%	\$142,314	<b>\$144,492</b>	+ 1.5%
<b>Pct. of Orig. Price Received</b>		90.5%	<b>90.0%</b>	- 0.6%	91.4%	<b>91.1%</b>	- 0.3%
<b>Affordability Index</b>		320	<b>271</b>	- 15.3%	291	<b>275</b>	- 5.5%
<b>Inventory of Homes for Sale</b>		3,053	<b>2,978</b>	- 2.5%	--	<b>--</b>	--
<b>Months Supply of Inventory</b>		6.7	<b>6.8</b>	+ 1.5%	--	<b>--</b>	--