

# Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		577	<b>541</b>	- 6.2%	8,440	<b>8,499</b>	+ 0.7%
<b>Pending Sales</b>		286	<b>326</b>	+ 14.0%	5,169	<b>5,100</b>	- 1.3%
<b>Closed Sales</b>		391	<b>424</b>	+ 8.4%	5,107	<b>5,018</b>	- 1.7%
<b>Days on Market</b>		85	<b>90</b>	+ 5.9%	81	<b>83</b>	+ 2.5%
<b>Median Sales Price</b>		\$122,750	<b>\$112,725</b>	- 8.2%	\$119,900	<b>\$120,000</b>	+ 0.1%
<b>Average Sales Price</b>		\$149,049	<b>\$144,802</b>	- 2.8%	\$142,839	<b>\$144,501</b>	+ 1.2%
<b>Pct. of Orig. Price Received</b>		90.3%	<b>89.4%</b>	- 1.0%	91.3%	<b>91.0%</b>	- 0.3%
<b>Affordability Index</b>		269	<b>296</b>	+ 10.0%	275	<b>278</b>	+ 1.1%
<b>Inventory of Homes for Sale</b>		2,972	<b>2,768</b>	- 6.9%	--	<b>--</b>	--
<b>Months Supply of Inventory</b>		6.6	<b>6.2</b>	- 6.1%	--	<b>--</b>	--