

# Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	4-2017	4-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		879	<b>859</b>	- 2.3%	3,052	<b>2,975</b>	- 2.5%
<b>Pending Sales</b>		525	<b>482</b>	- 8.2%	1,818	<b>1,786</b>	- 1.8%
<b>Closed Sales</b>		417	<b>496</b>	+ 18.9%	1,432	<b>1,511</b>	+ 5.5%
<b>Days on Market</b>		81	<b>101</b>	+ 24.7%	89	<b>100</b>	+ 12.4%
<b>Median Sales Price</b>		\$115,000	<b>\$130,000</b>	+ 13.0%	\$114,000	<b>\$120,000</b>	+ 5.3%
<b>Average Sales Price</b>		\$133,312	<b>\$149,457</b>	+ 12.1%	\$135,534	<b>\$143,570</b>	+ 5.9%
<b>Pct. of Orig. Price Received</b>		92.3%	<b>91.1%</b>	- 1.3%	90.9%	<b>90.2%</b>	- 0.8%
<b>Affordability Index</b>		287	<b>240</b>	- 16.4%	289	<b>260</b>	- 10.0%
<b>Inventory of Homes for Sale</b>		2,978	<b>2,825</b>	- 5.1%	--	<b>--</b>	--
<b>Months Supply of Inventory</b>		6.7	<b>6.2</b>	- 7.5%	--	<b>--</b>	--